

## PAYMENT PLAN OF HUNGARY

30 October 2014

Central Board  
Secretary General  
Competition Manager  
International Floorball Federation  
Alakiventie 2, FIN-00920  
Helsinki  
Finland

### **Asking for a payment plan to settle the existing debt of the Hungarian Floorball Federation towards the International Floorball Federation.**

Dear Mr. Eriksson, Central Board members, Mr. Liljelund, Mr. Kratz,

I am writing behalf of the Hungarian Floorball Federation. Within this document I would like to explain our financial situation and also give a reasonable deal regarding our existing debt. I also want to apologize for our missing payments as well as the lack of communication in this matter.

The Hungarian Floorball Federation has an annual budget 47,000 CHF so it is quite obvious that even if we want to we can not pay our 28,000 CHF debt within a single year. We would respectfully ask for a three year payment plan. The reason for the three year period is that our member clubs at our latest General Assembly told us they want to compete with all four of our national teams and to simultaneously pay their fees and our debt this term could be the shortest. Below you can find the deadlines and amounts we are willing to pay.

<b>Hungarian Debt towards the IFF 10/30/2014</b>	
<b>Deadline</b>	<b>Amount (CHF)</b>
2014.10.21.	2500
2014.12.01.	5200
2015.09.01.	4000
2015.12.01.	4500
2016.09.01.	4000
2016.12.01.	4000
2017.09.01.	4122
<b>All in all</b>	<b>28322</b>



As you can see the year of 2014 will be the first in many that the Hungarian Floorball Federation can fulfill all of its annual responsibilities and with 7700 CHF payment the entry fee for the 2015 Men's U19 World Championship will be taken care of which is considered as a 2015 debt – as Mr. Kratz wrote to me a few days before. We have transferred the membership fee already and will transfer the 5200 CHF before the IFF's next Central Member meeting.

This payment is not the only matter we have been worked for the last weeks, we also want to explain how the HFF will accomplish this plan and we hope you consider the following as a guarantee.

From the year 2015 we will reduce our expenses in these matters:

- We will not have any domestic debt to pay, in 2014 we paid approximately 5000 CHF to Hungarian firms and individuals.
- Since – sadly - we have less than a 1000 players (to this day a little more than 800 licences have been issued) instead of 2500 we have to 1500 as a membership fee to the IFF.
- We will reduce the financial support for our national teams to attend the WFC's and WFCQ's. Until 2014 we gave them 500.000 HUF (2000 CHF) to each team and from 2015 this amount will be 300.000 HUF (1200 CHF) for all of our national teams.
- We will spend a 1000 CHF less on operational costs of the Hungarian Floorball Federation, we cut our expenses like development of our homepage, the payment of our staff and so much more little other expenditure.

Alltogether these cuts will end up approximately 8000 CHF from 2015. And it is almost that year's payment. To make sure we will increase our revenue which comes from our member clubs also:

- The last General Assembly raised the membership fee for the Hungarian clubs with a 100%. It will generate almost 1500 CHF plus income.
- We will raise the entry fees by 25% and licence fees by 50% for the upcoming 2015 championships.
- We are also counting on an average 15% expansion at each type (small field, unihockey, regular) of the „Student Olympiad” championships comparing to last year. Now the „small field” floorball championship is the most attended school sports championship *ever* in the history of the official Hungarian School Sports Championships.

We know that the higher fees in the first few years will have a side effect - reduced number of players - but we have to make these unpleasant decisions. To be honest it should have been made years ago. With all these raises – approximately 6000 CHF altogether - we can add one more guarantee to fulfill the requirements.

We also heard good news regarding the annual financial support from our government. At our best knowledge the Hungarian government is planning to double the financial support for the





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non olympic sports from 2015. If that turns out to be true it should be the third leg of our plan and also a third guarantee to follow the payment if you will be kind enough to accept our offer.

To complete the above written we will continue our mission to find sponsors or any other solution to make more money. We even have a Facebook campaign which theme is „donate to the Hungarian Floorball Federation so we could clear our debt to the IFF”, it is good to know that we got donations from hungarian individuals and even from Sweden.

So we can offer a three year payment plan with these ammounts, deadlines and financial corrections for the future. We worked several ours to come up with these numbers and we think we can respect the deadlines and I promise we will improve our communication in this matter.

I hope you will find our deal acceptable and you will consider it at the next Central Board meeting. If you have any further questions please do not hesitate to contact us.

Yours faithfully,

Robert Gyula Jaczko  
secretary general  
Hungarian Floorball Federation

